

## MONDAY, MAY 22, 2023

**11:30am-7:30pm** **REGISTRATION & INFORMATION**

**12:00pm-1:30pm** **NETWORKING LUNCH**

**12:15pm-1:15pm** **QUICKCONNECT**

If you are coming to CHRIS to meet other delegates, QuickConnect is a great way to start the conference. During this energetic and intense networking session, delegates will be able to connect with other CHRIS delegates in a quick exchange of business cards.

Facilitators: **John S. Fareed**, Global Chairman, Horwath HTL  
**Lynette Montoya**, CEO, Latino Hotel Association

**1:40pm-3:45pm** **PLENARY SESSION**

**WELCOME TO CHRIS & THE CARIBBEAN**

Speaker: **Jeff Higley**, President, The BHN Group

**CHTA INSIGHTS – TRAVEL & TOURISM UPDATE**

Speaker: **Nicola Madden-Greig**, President, CHTA and Group Director of Marketing & Sales, CHG

**HOTEL PERFORMANCE REVIEW & OUTLOOK**

Speaker: **Laura Resco**, Director of Hotel Intelligence, HotStats

**LIFETIME ACHIEVEMENT AWARD**

Presenter: **Jeff Higley**, President, The BHN Group  
Recipients: **Karolin Troubetzkoy**, Executive Director, Marketing and Operations,  
Anse Chastanet and Jade Mountain Resorts  
**Nick Troubetzkoy**, Chairman & Managing Director,  
Anse Chastanet and Jade Mountain Resorts



**Karolin & Nick  
Troubetzkoy**

**VIEWS FROM THE BOARDROOM – ROUND ONE**

Moderator: **John S. Fareed**, Global Chairman, Horwath HTL  
Panelists: **Sloan Dean**, CEO & President, Remington Hotels  
**Michael J. Deitemeyer**, President & CEO, Aimbridge Hospitality  
**Carolyn Doyon**, President & CEO, North America and Caribbean, Club Med  
**Bruce Wardinski**, President & CEO, Playa Hotels & Resorts

**WRAP-UP REMARKS**

Speaker: **Jeff Higley**, President, The BHN Group

**3:45pm-4:45pm** **NETWORKING BREAK**

**OPPORTUNITIES IN TURKS AND CAICOS ISLANDS**

Speaker: **Angela Musgrove**, CEO, Invest Turks and Caicos

**OPPORTUNITIES IN BELIZE**

Speaker: **Evan Tillett**, Director of Tourism, Belize Tourism Board

**4:45pm-5:30pm** **BREAKOUT SESSIONS**

**SESSION 01** **DEVELOPMENT OUTLOOK**

Moderator: **Mary Scoviak**, Managing Editor, Hotel Investment Today  
Panelists: **Bojan Kumer**, Regional Vice President, Marriott International  
**Justin Magazine**, Senior Vice President Business Development, Aimbridge Hospitality  
**Fernando Mulet**, EVP, Chief Investment Officer, Playa Hotels & Resorts  
**Brian Quinn**, Chief Development Officer, Sonesta

**SESSION 02** **OWNERSHIP – ALL-INCLUSIVE RESORTS**

Moderator: **Roland Mouly**, SVP Strategic Partnerships, Premier (Ashford Inc.)  
Panelists: **Ruben Becerra**, VP Business Development & Corporate Affairs, Karisma Hotels & Resorts  
**Mario Eduardo Carbone**, Managing Director Development – Mexico & Central America, Hilton  
**Paula Cerrillo**, Director Development Caribbean, Marriott International  
**Fernando Fernandez**, VP Development Inclusive Collection, Hyatt Hotels Corporation  
**Nicolas Valle**, VP, Development & Investment, Playa Hotels & Resorts

## MONDAY, MAY 22, 2023

**SESSION 03 CARIBBEAN CAPITAL – DEBT**  
Moderator: **Jonas Niermann**, SVP, hotelAVE  
Panelists: **Joan Bertran**, EVP, Commercial Real Estate & Hotels, Banco Sabadell  
**Isabel de Caires**, Director, Investment Banking, CIBC FirstCaribbean  
Additional Panelist to be Announced

**SESSION 04 CAPTIVATING DESIGN & CAPTURING RETURNS**  
Moderator: **Marie L. Dexter**, Principal, Resort Development Consultants  
Panelists: **Rafael Amuchastegui**, Principal, RAD Architecture Inc  
**Ken Charles Shannon**, Vice President, Playa Hotels & Resorts  
**Stan Hartling**, Developer and CEO, The Hartling Group  
**Adam Tegge**, Vice President, Ashford Inc.

**5:30pm-7:30pm NETWORKING RECEPTION**

## TUESDAY, MAY 23, 2023

**8:00am-8:15pm REGISTRATION & INFORMATION**

**8:00am-9:00am CONTINENTAL BREAKFAST**

**9:00am-11:15am PLENARY SESSION**

**WELCOME BACK**  
Speaker: **Jonathon S. Zink**, COO, The BHN Group

**CENTER STAGE WITH A KEY INVESTOR / OWNER**  
Host: **Alexander Britell**, Editor in Chief, Caribbean Journal  
Guest: **Andrew L. Farkas**, Chairman and CEO, Island Capital Group LLC

**CONSTRUCTION COSTS & MARKET TRENDS IN THE CARIBBEAN**  
Speaker: **Sanjay Amin**, Director, BCQS International

**LENDING REPORT**  
Presenter: **Gary Brough**, Managing Director, Baker Tilly

**CHRIS DEVELOPMENT OF THE YEAR AWARD**  
Presenter: **Gary Brough**, Managing Director, Baker Tilly

**CHRIS TRANSACTION OF THE YEAR AWARD**  
Presenter: **Paul Weimer**, Executive Vice President, CBRE Hotels

**RISING STAR AWARD CARIBBEAN**  
Presenters: **Andrea Belfanti**, CEO, ISHC  
**Jonathon S. Zink**, COO, The BHN Group  
Recipient: Recipient to be Announced

**VIEWS FROM THE BOARDROOM – ROUND TWO**  
Moderator: **Liam J. Day**, Managing Director, BCQS International  
Panelists: **Janelle Hopkin**, President & Managing Director, Spice Island Beach Resort  
**Gebhard Rainer**, CEO, Sandals Resorts International  
**Gustavo Martin Viescas**, President, LATAMC, Wyndham Hotels & Resorts

**WRAP-UP REMARKS**  
Speaker: **Jonathon S. Zink**, COO, The BHN Group

**11:15am-12:15pm NETWORKING BREAK**

**OPPORTUNITIES IN U.S VIRGIN ISLANDS**  
Speaker: **Joseph B. Boschulte**, Commissioner of Tourism, U.S. Virgin Islands

## TUESDAY, MAY 23, 2023

### COUNTRY SESSION TO BE ANNOUNCED

12:15pm-1:00pm

### BREAKOUT SESSIONS

#### SESSION 05

#### DEVELOPMENT – RESORTS & ROI

Moderator: **Robert MacLellan**, Managing Director, MacLellan & Associates  
Panelists: **Joanna Ayala**, Director of Development, Marriott International  
**Mauricio Elizondo**, Development Director, Posadas  
**Eileen Kett**, Senior Vice President, Development (Americas) and General Counsel, Club Med  
**Pablo Maturana**, VP Development, Hilton

#### SESSION 06

#### ACQUISITIONS – REBRANDING & BRAND VALUE

Moderator: **Dorothy Dowling**, Managing Director, Horwath HTL  
Panelists: **Louis Alicea**, Senior Director, Wyndham Hotels & Resorts  
**Elizabeth Lloyd**, Vice President Asset Management, Ashford Inc.  
**Alfredo Reynoso**, Regional Vice President, Development, Hyatt Hotels Corporation  
**Daniel Thorman**, Senior Vice President Business Development, Aimbridge Hospitality

#### SESSION 07

#### CARIBBEAN CAPITAL – EQUITY

Moderator: **Alexandra Lalos Church**, Managing Director, Hodges Ward Elliott  
Panelists: **Katherine Button**, Vice President, Asset Management & Investments, Mullen Real Estate Capital  
**Andro Nodarse-Leon**, Founder & CEO, LionGrove  
Additional Panelist to be Announced

#### SESSION 08

#### AFFILIATION AGREEMENTS – MANAGEMENT, LEASE, & FRANCHISE

Moderator: **David Larone**, Special Advisor, CBRE Hotels  
Panelists: **Camilo Bolanos**, Senior Vice President, Development LAC, Hyatt Hotels Corporation  
**William Clegg**, Regional Director of Development, BWH Hotel Group  
**Luis Gallotti**, Co-Founder/Co-CEO, AMEK Group  
**Walter Daniel Regidor**, VP Development - Conversions and Affiliations, Marriott International

1:00pm-3:30pm

### EXTENDED NETWORKING LUNCH

This extended networking lunch allows the convenience of eating whenever you'd like during a busy day full of meetings and conference content.

### COUNTRY SESSION TO BE ANNOUNCED

3:15pm-4:00pm

### BREAKOUT SESSIONS

#### SESSION 09

#### DEVELOPMENT – TACKLING BUILDING CHALLENGES: COSTS, SUPPLY CHAIN, & DISASTERS

Moderator: **Simon Taylor**, Director, BCQS International  
Panelists: **Gene Budler**, Managing Director, Dick Construction & Management Company  
**Keith Hayman**, Partner, Goodman Gable Gould/Adjusters International  
**Alex Mai**, Regional VP of Development - MLAC Region, IHG Hotels & Resorts  
**Juan Mosseri**, Sales Manager, Caribbean, E-Finity

#### SESSION 10

#### OWNERSHIP – LIFESTYLE & LUXURY

Moderator: **Letvia M. Arza-Goderich**, Partner, Preston Arza LLP  
Panelists: **Enrique Calderon Fernandez**, Chief Operating Officer Hotels, Posadas  
**Jason Hsiang**, EVP of Development, Ennismore  
**Vijesh Patel**, Senior Development Manager, Americas, Six Senses  
**Gebhard Rainer**, CEO, Sandals & Beaches Resorts

#### SESSION 11

#### CARIBBEAN CAPITAL – IMPACT INVESTING & ESG

Moderator: **Zach Demuth**, Global Head of Hotels Research, JLL  
Panelists: **Rogério Basso**, Head of Tourism, IDB Invest  
**Kim Hogan**, Senior Director, Acquisitions & Transactions, Soul Community Planet  
**Santiago Porta**, Principal Investment Officer, IFC - World Bank  
**Cristian Roberts Castro**, President, PRIME / CREO Capital

## TUESDAY, MAY 23, 2023

### 4:15pm-5:45pm **CHRIS & HOLA COMBO PLENARY SESSION**

#### **WELCOME BACK**

Speaker: **Jonathon S. Zink**, COO, The BHN Group

#### **GLOBAL CHECK-IN**

Host: **Jeff Higley**, President, The BHN Group  
Guests: **Sabina Fluxá Thienemann**, Vice-Chairman & CEO, Iberostar Group  
**Elie Maalouf**, Chief Executive Officer, Americas, IHG Hotels & Resorts

#### **PRESENTATION TO BE ANNOUNCED**

#### **GLOBAL CHECK-IN**

Host: **Jeff Weinstein**, Editor-in-Chief, Hotel Investment Today  
Guest: **Geoff Ballotti**, President & CEO, Wyndham Hotels & Resorts

#### **CLOSING REMARKS**

Speaker: **Jonathon S. Zink**, COO, The BHN Group

### 5:45pm-8:15pm **CHRIS & HOLA JOINT NETWORKING RECEPTION**

A unique feature of CHRIS is the closing reception, which is held in conjunction with the opening cocktail reception for the Hotel Opportunities Latin America (HOLA). Delegates from CHRIS have the opportunity to meet and mingle with each other one more time, plus the opportunity to network with delegates from HOLA. This promises to be a fantastic networking event.

Hosted By:

**LOEWS**  
HOTELS

### PROGRAM PLANNING COMMITTEE

**Letvia M. Arza-Goderich**, Preston Arza LLP  
**Rogério Basso**, IDB Invest  
**Andrea Belfanti**, ISHC  
**Greg Bohan**, Florida Atlantic University  
**Camilo Bolanos**, Hyatt Hotels Corporation  
**Katherine Button**, Mullen Real Estate Capital  
**Silvia Camarota**, Women in Travel THRIVE  
**Daniel Campos**, Caribe Hospitality  
**Ana Chalas**, Baker Tilly  
**William Clegg**, BWH Hotel Group  
**Juan Corvinos**, Hilton  
**Liam Day**, BCQS International  
**Isabel de Caires**, CIBC FirstCaribbean  
**Marie L. Dexter**, Resort Development Consultants  
**Shamsah Dhala**, IFC  
**Lissette Elias**, INTRADE  
**Mauricio Elizondo**, Posadas  
**John S. Fareed**, Horwath HTL

**Fernando Fernandez**, Hyatt Hotels Corporation  
**Adam Greenfader**, Puerto Rico Builders Association  
**Andy Ingraham**, NABHOOD  
**Robbie Karver**, EY  
**Bojan Kumer**, Marriott International  
**Vanessa Ledesma**, CHTA  
**Robert MacLellan**, MacLellan & Associates  
**Ricardo Mader**, JLL Hotels & Hospitality  
**Annette Mark**, CAIPA  
**Nicolas Martinez Matallana**, Accor  
**Sean McCracken**, Hotel News Now/STR  
**Lynette Montoya**, Latino Hotel Association  
**Juan Mosseri**, E-Finity  
**Roland Mouly**, Premier (Ashford Inc.)  
**Jonas Niermann**, hotelAVE  
**Michael Register**, Trust Hospitality  
**Marco Roca**, Sonesta  
**Paul Weimer**, CBRE Hotels

### DEVELOPMENT OF THE YEAR AWARD COMMITTEE

Chair: **Gary Brough**, Baker Tilly  
**Liam J. Day**, BCQS International  
**John S. Fareed**, Horwath HTL

**JP Ford**, Lodging Econometrics  
**Robert MacLellan**, MacLellan & Associates  
**Marie Dexter**, Resort Development Consultants

### TRANSACTION OF THE YEAR AWARD COMMITTEE

Chair: **Paul Weimer**, CBRE Hotels  
**Andrew Dickey**, JLL Hotels & Hospitality  
**Alexandra Lalos Church**, Hodges Ward Elliott

**Alam Pirani**, Colliers  
**Daniel Stockhammer**, Horwath HTL



## RISING STAR AWARD JUDGING PANEL

**Jorge Apaez**, IHG Hotels & Resorts  
**Amber Asher**, Standard Hotels  
**Jose Carlos Azcarraga**, Posadas  
**Javier Coll**, Apple Leisure Group  
**Larry Cuculic**, BWH Hotel Group  
**Sloan Dean**, Remington Hotels  
**Michael J. Deitemeyer**, Aimbridge Hospitality  
**Danny Hughes**, Hilton

**John Issa**, SuperClubs  
**Vanessa Ledesma**, CHTA  
**Adam Stewart**, Sandals & Beaches Resorts  
**Karolin Troubetzkoy**, Anse Chastanet and Jade Mountain Resorts  
**Gustavo Martin Viescas**, Wyndham Hotels & Resorts  
**Bruce Wardinski**, Playa Hotels & Resorts

## PRODUCED BY:



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## IN ASSOCIATION WITH:



The BHN Group is the worldwide leader in developing and organizing conferences for the hotel and tourism investment community. With over three decades of experience, more than 160 events completed to-date, and in excess of 110,000 international delegates, these conferences have become "must attend" events for industry leaders who come together to network, conduct business, and to learn about the latest trends. The current slate of events include: the Americas Lodging Investment Summit (ALIS) in Los Angeles; ALIS Law in Los Angeles; ALIS Summer Update; Alternative Ownership Conference Asia Pacific (AOCAP) in Singapore; Caribbean Hotel & Resort Investment Summit (CHRIS) in Miami; Hotel Investment Conference Asia Pacific (HICAP) in Singapore; HICAP UPDATE; Hotel Opportunities Latin America (HOLA) conference in Miami; and HICAP Australia New Zealand (HICAP ANZ) in Sydney. The BHN Group's website at [www.Burba.com](http://www.Burba.com) is the gateway for information about the annual conferences it produces, as well as a direct link to important players in the hospitality investment world.